Case Study: Clikk



Impressions: 8,596



Emails captured: 3,868



Conversion: 45%



The Business

Steve and Kathy Hunter founded Clikk, a digital agency located in Melbourne, Australia in 2005. Their conversionfocused approach helps their clients not only achieve beautiful, welldesigned web experiences, but build their email list and convert more online

sales as well. Steve and Kathy use Heyo to more easily create and deploy high-converting social campaigns for their clients.

The Campaign

In 2015, Steve and Kathy began working with Scoot Boot, a company making innovative hoof boots for horses. They had a goal of building their email list and Kathy felt that running a social giveaway would help them to achieve their goals. With a single Heyo giveaway, Scoot Boot captured 3,868 new leads via 8,596 impressions. Best yet, over the next few months these new leads purchased over \$150K in new products from Scoot Boot.

"We've been using Heyo for all of our social competitions for the past two years. It is by far the easiest platform to implement (we tried them all!) & combined with stellar customer service, Heyo is incredibly hard to beat!" - Kathy Hunter, Co-owner at Clikk

T SCOOT		hot pink
COUNTDOWN		
09 22 56 43 Days Hours Minutes Seconds		purple
1. ENTER BELOW:	favourite colou from our new ran	Market Committee of the
Email Address:	VX/INI	aqua
First Name:	Three pairs of Scoot Soots up for gr	
Last Name:		
Phone Number:	Here at Scoot Boot, we are get of our new boots in early April giving away three brand new choice of size and colour!	SCOTT BOOT
Country:	Simply fill in the form and tell the four colours in the new Sco	
	Purple, Aqua or Black. We will be contacting the wing sure the right size is selected,	
My favourite Scoot Boot colour is:	address book, so you don't mis Entries close midnight on Ma entry in today!	
Scoot!		

Click here to try Heyo for FREE. No credit card required.